



# Community Feature Revenue

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## **KINRADE AWARDED TAX COLLECTOR OF THE YEAR**

Wake County Revenue Director Marcus Kinrade was awarded the 2014 Tax Collector of the Year by the North Carolina Tax Collectors Association on Thursday, April 10, 2014. The award is given to an individual who demonstrates leadership and provides outstanding services of value to his or her county.

Kinrade is known for his significant accomplishments, staff development and cultivation of relationships with professional peers. In fiscal years 2009 to 2013 under Kinrade's leadership, the County maintained a collection rate above 98.6 percent each year, with two consecutive years above 99 percent. The Revenue Department also received the Distinguished Large Jurisdiction Award for their online business listing system in November 2012.

Kinrade has been praised for his innovation. He increased Debt Setoff Collections from \$666,000 in fiscal year 2012 to \$1,025,000 in fiscal year 2013 by developing a program with information technology that linked accounts to social security numbers automatically and at no cost. He has saved the Revenue Department thousands of dollars in postage by opting to not send real estate bills to property owners whose bills are paid by mortgage companies. He also created a hiring and training team for the Revenue Department with the goal of producing the best trained and well-rounded staff possible. The Revenue Department staff is known for their superior customer service.

Kinrade is dedicated to building positive and mutually beneficial relationships with municipal partners. He is a member of a number of associations and committees, including the North Carolina Association of County Commissioners' Tag and Tax Change Control Board, the North Carolina Tax Collector's Association and the North Carolina Association of Assessing Officers. Kinrade was appointed Wake County Revenue Director in 2008.

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